

# Annual Report 2020

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## COMPANY DIRECTORY

### Board of Directors

Tony Haycock (Chair) (appointed)  
Karolyn Kerr (Deputy Chair) (elected)  
Joy Tracey (appointed)  
Robyn Byers (elected)  
Marion Guy (elected)  
Erica Hodgson (elected)

### Chief Executive Officer

Lance Walker

### Actuary

Peter Davies BBUS, SC, FIA, FNZSA

### Solicitor

Mahony Horner Lawyers

### Banker

Westpac Banking Corporation

### Auditor

EY, Wellington

### Registered office

Level 3, 17 Whitmore Street

Wellington

### Incorporation

Industrial and Provident Societies Act 1908

## FROM THE CHAIR

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What a year 2020 has been! The Covid19 pandemic has been a real test for everyone in New Zealand – and Accuro has been no exception. It has tested our business continuity planning, our team resilience and our adaptability to uncertain and changing circumstances.



I want to particularly acknowledge the great work of the Accuro team and how quickly they were able to transition from an office based working environment to a fully functional home-based virtual health insurance business without compromising service to our members. Special thanks must go to Gavin Rutherford who as our interim CEO lead the team through the national pandemic lock-down, and all my fellow Directors for their support.

Thankfully by the end of June we were able to return safely to the Wellington office in time to welcome our new CEO Lance Walker. Lance is an experienced leader and has already made a valuable contribution to keeping us on our strategic path to firmly cement in our claim to be New Zealand's Best Little Health Insurer.

The good news is that we have successfully navigated our way through the challenges that 2020 has presented us, and have finished the financial year in a very sound position. This reflects the efforts we

had made in recent years to ensure we have strong foundations in place and can deliver consistently for our members. In particular the investments we have made in improving our digital capability and introducing Active Benefits like Best Doctors and Mental Health Navigator, has meant that we continue to attract and retain members, and improve our customer experience.

While there is still plenty of uncertainty around as we head in to the 2021 year, the Board and I are confident that we have the team in place to lead us through this next period. It is a milestone year for Accuro, being 50 years since we were first established as the Health Service Welfare Society. We look forward to continuing to provide the great service that Accuro is famous for and has provided to its members for the last half a century.

**Dr Tony Haycock**  
Board Chair

## FROM THE CHIEF EXECUTIVE

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It was a privilege for me to join the Accuro team in June this year, following in the footsteps of Geoff Annals who had been CEO since 2013. I want to take this opportunity to thank the Board and the Accuro team for welcoming me to their whānau.



One of the things that attracted me to Accuro is that we are a 100% New Zealand owned not-for-profit society, which means we have no shareholders and our focus is squarely on the 30,000 members we serve. Every day, our team turns up to work with the goal of acting in the best interests of our members. And I love that.

This year has of course been an unusual one in so many ways, but we have weathered the uncertainty that Covid-19 has created and have finished 2020 in a good position. Our surplus this year reflects the fact that medical treatments and elective surgeries were lower during the lock-down period which led to lower than usual claim levels during that time. We know however that many of these claims have been deferred so we are expecting higher than usual claim levels into the new financial year. We are prepared for this and have planned accordingly. Notwithstanding these deferrals, this year we still paid out over \$22m in claims. We have also seen our levels of member satisfaction and recommendation maintained at industry leading levels.

Strategically we are committed to continuing to innovate and grow Accuro so that we can continue to deliver outstanding service to our members. Key to this will be investment in technology that ensures we have fit for purpose systems that can adapt to changing needs and help us service members as efficiently as possible, and the development of product solutions that allow us to be an active participant in the health of our members. A good example of this has been the 450 free bowel screening kits that we have sent to members this year and the 1500 members who have registered for one of the free Best Doctors services.

Finally, a big thank you to my team, the Accuro Board and all of the partners we work with. I truly appreciate your dedication and great mahi. And most of all, thank you to our members for continuing to choose Accuro as your health insurance provider.

**Lance Walker**  
Chief Executive Officer

## OUR YEAR IN NUMBERS

 **31,530** ACCURO MEMBERS

 **72,540**  
CUSTOMER INTERACTIONS  
(calls, emails and claims submitted)

 **\$22m**  
PAID IN CLAIMS

### CUSTOMER EXPERIENCE METRICS

**58**

NET PROMOTER  
SCORE

The industry average for NPS in 11.  
Any score over 40 is considered excellent.

**92%**

CUSTOMER  
SATISFACTION

**50**

EMPLOYEE NET  
PROMOTER SCORE

Any score over 40 is considered excellent.

## OUR YEAR IN NUMBERS



**95.6%**

OF CLAIMS ACCEPTED



**5,900**

CLAIMS SUBMITTED  
THROUGH THE MEMBER  
PORTAL THIS YEAR



**14%**

MORE CLAIMS  
SUBMITTED THROUGH  
THE PORTAL THIS YEAR

**72c** PAID IN CLAIMS FOR EVERY  
DOLLAR OF PREMIUM RECEIVED



**14,497**

CLAIMS PAID

**+ \$1.3m**

PAID IN KNEE  
REPLACEMENTS

**+ \$1.1m**

PAID IN HIP  
REPLACEMENTS

**+ \$1m**

PAID IN COLONOSCOPIES

### ACTIVE BENEFITS

**2,800**

MEMBERS USING  
THE SKINVISION APP

**403**

MEMBERS USED  
BEST DOCTORS  
SERVICES

**450**

FREE BOWEL  
TESTING KITS  
DELIVERED

**2,700**

MEMBERS ARE  
REGISTERED TO  
USE THE HEALTHHUB

## BOARD OF DIRECTORS



### **Tony Haycock** Chair MB, ChB, PGDip IH, CMInstD

Tony is a medical practitioner with wide ranging experience gained from his involvement in the NZ health sector. Roles have included General Practice medicine, project management, health publishing and health planning consultancy. His governance experience includes directorships in the Not-for-Profit sector and for private NZ companies. He is also a former elected board member of the Waikato DHB.

### **Karolyn Kerr** Deputy Chair PhD, RGON, FAIDH, MInstD

Karolyn is director and owner of Illuminare. Illuminare provides digital health, data management, data governance and data quality strategic planning services to a range of clients, including government and private organisations. Karolyn is currently working for Te Awakairangi PHO, developing their IT and business intelligence programme. Karolyn began her career as a nurse, specialising in Coronary Care nursing and research before studying Health Informatics. Having completed a Masters in Telehealth, Karolyn began working at the Ministry of Health. Here she completed a PhD in data quality, developing a national strategy for data quality for the health sector. Karolyn was Chair of Health Informatics New Zealand and is a current Fellow of the Australasian Institute for Digital Health.

### **Marion Guy** RN, PGDip, Master of Nursing, QSO, MInstD

Marion is a registered nurse with 30 years of experience in the health sector, mainly in Primary Health Care. She has had a number of governance roles which include being a member of the National Health Board, President of the New Zealand Nurses Organisation and Board member of the International Council of Nurses. Marion is an elected member of the Bay of Plenty DHB. She also works in general practice and the out-patients department at Tauranga Hospital. Marion was awarded the Queens Service Order in 2010 for her services to Nursing.

### **Robyn Byers** BA, MA (Hons), DipClinPsych, DipEd, Cert Health Mgmt, MInstD

Robyn is a Clinical Psychologist with experience as a clinician, manager and auditor in Mental Health, Addictions and Mental Health of the Older Person. As General Manager, she was responsible for planning and funding, service provision, monitoring and audit for Mental Health Promotion, Primary

Mental Health, Specialist Mental Health and Non-Government Organisations in Nelson Marlborough. She also taught Social Sciences and Health Management at NMIT School of Nursing for 14 years. She currently works as a Quality Consultant and Auditor. Robyn has extensive regional and national involvement on various working parties and reference groups for the Ministry of Health and regional governance bodies, in addition to 12 years as a Trustee of the Mental Health Foundation.

### **Joy Tracey** CA, MBA (Dist), CMInstD, FCG, FGNZ

Joy is a director and business consultant specialising in business strategy and performance improvement. As a professional Chartered Accountant she has worked for, and with, not-for-profit Crown entities, primary sector organisations, commercial manufacturing and service industries. She is a Chartered member of the Institute of Directors and a Fellow of the Chartered Governance Institute. Joy's background includes commercial director roles across the private and NFP sector, and further governance roles in community, arts and health organisations, including being the previous Chair of Women on Board's New Zealand. She is a Director of the NZ Association of Registered Hairdressers, a Board Member of Governance NZ and a Trustee of Wellington Rotary Charitable Trust. She is the Acting Chair of the NZ Winston Churchill Memorial Trust, and the National Manager for the Sir Paul Callaghan Eureka youth STEM awards.

### **Erica Hodgson** BA, BHSc(OT), PGCert Management, MInstD

Erica is an Occupational Therapist with more than 15 years experience working in the mental health sector. Moving from frontline work to clinical education, project management and becoming Professional Advisor OT for NZ's largest mental health service she has extensive experience in service delivery and quality processes. Roles in organisational development across a large DHB have given her good general knowledge of the healthcare sector and the diverse needs of staff and the community. Over the last 5 years she has focused on not-for-profit and crown entity governance, holding chair and deputy chair roles and leading quality assurance and remuneration subcommittees for Connect Supporting Recovery, Ember Services Ltd and the Occupational Therapy Board.

# STATEMENT OF CORPORATE GOVERNANCE

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## Board of Directors

The Board of Directors is the governing body of Accuro and consists of four elected Directors and up to three co-opted Directors (directorships are for three-year terms). The Board is responsible for the direction of the Society and management oversight. The two key establishing and guiding documents for Accuro are the Rules of the Society (which establishes the Board and its power) and the Governance Charter (which regulates and guides its function).

As at 31 August 2020, the Board comprised Tony Haycock (Chair), Karolyn Kerr (Deputy Chair), Joy Tracey (Risk, Audit, Investment and Compliance (RAIC) Committee Chair), Robyn Byers (Chief Executive Employment (CEE) Committee Chair), Marion Guy and Erica Hodgson. Co-opted Directorships being held by Tony Haycock and Joy Tracey.

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## Governance framework

In conjunction with management, the Board operates under a number of statutory obligations. The primary legislative requirements for the Society are contained in, but not limited to, the Industrial and Provident Societies Act 1908, the Financial Reporting Act 2013, the Financial Market Conduct Act 2013, and the Insurance (Prudential Supervision) Act 2010. The governance framework in association with Accuro's risk management framework ensure that Accuro's processes and policies are aligned to ensure compliance with legislative requirements.

The Board and Management Team are governed by the overarching Governance Charter (2020). The Governance Charter represents a transparent set of standards under which Accuro operates and includes such things as the Code of Ethics and Fit and Proper Policy.

## Board meetings and standing committees

The Board meets on a two-monthly basis to discuss the Society's affairs and strategic developments.

The Board has established a Risk, Audit, Investment and Compliance (RAIC) Committee, which is tasked with general regulatory compliance and also specifically those aspects handled under the Insurance (Prudential Supervision) Act 2010. The RAIC Committee is also responsible for financial reporting as required under the Financial Reporting Act 1993 and compliance with the Industrial & Provident Societies Act 1908. The RAIC Committee operates on a quarterly basis, in between Board meetings and provides a direct interface between the Board and Management. The RAIC Committee is responsible for informing the Board of all matters arising from its remit and is governed by its responsibilities set out in the Governance Charter and the RAIC Committee Charter.

The Board has also established a Chief Executive Employment (CEE) Committee, which presides over technical and advisory matters relating to the employment of the Chief Executive. The purpose, membership, function, responsibilities and authority of the CEE Committee are set out in the Governance Charter and the CEE Committee Charter.

## Board meeting attendance

The individual attendances of Directors at Board and Committee Meetings for the 2020 financial year are as follows:

	BOARD	RAIC	CEE
Tony Haycock	6	–	–
Marion Guy	6	–	7
Joy Tracey	6	5	–
Robyn Byers	6	–	7
Karolyn Kerr	5	5	–
Erica Hodgson (appointed 5 December 2019)	5	2	1
Pat Curry (term ended 5 December 2019)	1	–	4
Toni Ferrier (resigned 31 December 2019)	2	2	–
Total meetings held	6	5	7

## FINANCIAL STATEMENTS

### Statement of comprehensive revenue and expenses

For the year ended 31 August 2020

		2020	2019
	notes	\$000	\$000
Premium revenue		32,217	29,671
Claims expense	5, 13c	(23,306)	(22,058)
<b>Underwriting surplus</b>		<b>8,911</b>	<b>7,613</b>
Operating expenses	2	(6,556)	(5,702)
Direct selling expenses		(2,178)	(2,073)
Investment income	3	310	379
Other income	4	286	201
<b>Surplus attributed to members</b>		<b>773</b>	<b>418</b>
Other comprehensive revenue or expense		-	-
<b>Total comprehensive revenue or expense attributed to members</b>		<b>773</b>	<b>418</b>

### Statement of changes in equity

For the year ended 31 August 2020

	2020	2019
	\$000	\$000
<b>Opening retained earnings</b>	<b>9,041</b>	<b>8,623</b>
Surplus attributed to members	773	418
<b>Total comprehensive income attributed to members</b>	<b>9,814</b>	<b>9,041</b>
<b>Closing retained earnings</b>	<b>9,814</b>	<b>9,041</b>

## Statement of financial position

As at 31 August 2020

		31 August 2020	31 August 2019
	notes	\$000	\$000
<b>Assets</b>			
Cash and cash equivalents	6	2,615	3,888
Inventory		3	6
Premium and other receivables	7	1,492	1,459
Investments	8	13,813	10,150
Plant and equipment	9	78	83
Intangible assets	10	286	507
<b>Total assets</b>		<b>18,287</b>	<b>16,093</b>
<b>Liabilities</b>			
Trade and other payables	11	817	714
Employee benefits	12	168	109
Unearned premium liability	13d	4,191	3,850
Provision for outstanding claims	13b	3,297	2,379
<b>Total liabilities</b>		<b>8,473</b>	<b>7,052</b>
<b>Net assets</b>		<b>9,814</b>	<b>9,041</b>
Represented by			
<b>Retained earnings</b>		<b>9,814</b>	<b>9,041</b>



Tony Haycock, Chair

16 October 2020



Joy Tracey, RAIC Chair

16 October 2020

## Statement of cash flows

For the year ended 31 August 2020

		2020	2019
	notes	\$000	\$000
<b>Cash flows from operating activities</b>			
Cash receipts from customers		32,680	30,078
Cash paid as claims		(22,388)	(21,878)
Cash paid to suppliers and employees		(8,106)	(7,303)
Investment income		405	415
<b>Net cash flows from operating activities</b>	<b>16</b>	<b>2,591</b>	<b>1,312</b>
<b>Cash flows from investing activities</b>			
Proceeds from sale of investments		12,514	14,500
Acquisitions of investments		(16,272)	(13,045)
Acquisitions of software		(76)	(379)
Acquisitions of plant and equipment		(30)	(61)
<b>Net cash flows used in investing activities</b>		<b>(3,864)</b>	<b>1,015</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>		<b>(1,273)</b>	<b>2,327</b>
<b>Opening cash and cash equivalents</b>		<b>3,888</b>	<b>1,561</b>
<b>Closing cash and cash equivalents</b>		<b>2,615</b>	<b>3,888</b>

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 August 2020

## 1. STATEMENT OF ACCOUNTING POLICIES

### Reporting entity

Health Service Welfare Society Limited (the Society) trading as Accuro Health Insurance is registered under the Industrial and Provident Societies Act 1908. The Society is incorporated in New Zealand and is exempt from income tax.

The Society is domiciled in New Zealand. The registered office and principal place of business is Level 3, 17 Whitmore Street, Wellington.

The financial statements of the Society have been prepared according to the Financial Markets Conduct Act 2013. The Society is an FMC Reporting Entity for the purposes of the Financial Market Conduct Act 2013. The Society is required to be fully licensed under section 19 of the Insurance (Prudential Supervision) Act 2010. On 11 June 2013, the Society was licensed by the Reserve Bank of New Zealand.

The Society is a Tier 1 entity for reporting purposes.

### Nature of the business

The principal activity of the Society is to provide hospital, surgical, specialist and medical benefits and bereavement grants to members.

### Basis of preparation

The financial statements have been prepared in accordance with New Zealand generally accepted accounting practice (NZ GAAP).

The financial statements comply with *Public Benefit Entity Accounting Standards (PBE Standards)*, as appropriate for Tier 1 not for profit public benefit entities.

The financial statements were approved by the Board of Directors on 16 October 2020.

### Accounting standards issued but not yet effective

PBE FRS 48 "Service Performance Reporting" which is only effective for reporting periods beginning 1 January 2022 will result in the disclosure of service performance information.

A new standard, PBE IFRS 17 "Insurance Contracts", was issued in July 2019 and will take effect for reporting periods from 1 January 2023. This replaces PBE IFRS 4 Insurance Contracts. The Society has not yet assessed the effects of the new standard.

The XRB issued PBE IPSAS 41 Financial Instruments in March 2019. This standard supersedes most of PBE IPSAS 29 Financial Instruments: Recognition and Measurement. PBE IPSAS 41 also supersedes PBE IFRS 9 Financial Instruments, which was issued as an interim standard. It is effective for reporting periods beginning on or after 1 January 2022. Although the Society has not assessed the effect of the new standard, it does not expect any significant changes as requirements are similar to PBE IFRS 9.

### Basis of measurement

The financial statements are prepared on a historical cost basis except the following; insurance contract liabilities, which are measured on an actuarial basis described in note 13 and Financial Instruments which are measured at fair value as described in the Investments note.

### Functional and presentation currency

These financial statements are presented in New Zealand dollars (\$), which is the Society's functional and presentation currency.

All financial information presented in New Zealand dollars has been rounded to the nearest thousand, unless otherwise stated.

## Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised.

Information about significant areas of estimation, uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements are described in the following notes:

- Note 13 Insurance contract liabilities

The accounting policies set out below have been applied consistently by the Society to all periods presented in these financial statements.

## Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits that are subject to an insignificant risk of changes in their fair value and are used by the Society in the management of its short-term commitments.

Under the PBE Standards definition of financial assets, cash and cash equivalents are classified as loans and receivables.

## Premiums and other receivables

Premiums and other receivables are financial assets which are recognised initially at fair value plus any directly attributable transaction costs, less any impairment losses. Impairment losses for uncollectable premiums are expensed in the year in which the impairment occurs.

Under the PBE Standards definition of financial assets, premiums and other receivables are classified as loans and receivables.

## Investments

The Society invests a significant portion of its reserves in a number of fixed interest and equity investments through Jarden Securities Limited with a conservative asset allocation (80% Income, 20% Growth). Funds are also invested in NZ financial institutions that have an A or better credit rating.

### *Financial Assets at fair value through surplus or deficit*

Fixed interest assets (including term deposits) and investments in Equities are initially recognised at fair value and are subsequently measured at fair value at each reporting date. Fair value gain or loss excludes interest and dividend income.

The fair values of financial assets and financial liabilities designated at fair value through surplus or deficit are determined as;

- The fair value of financial assets and financial liabilities with standard terms and conditions and traded on active liquid markets are determined with reference to quoted market prices; and
- Where no market price is available, a yield to maturity valuation is done based on securities of a similar type or duration.

## Plant and equipment

Items of plant and equipment are measured at cost, less accumulated depreciation and impairment losses.

Plant and equipment is predominately a car, office furniture and local ICT equipment such as personal computers, laptops and phones.

Depreciation of plant and equipment is recognised in the statement of comprehensive revenue and expenses on a straight-line basis over the estimated useful lives of each component of the asset as follows:

- Computer equipment 17-40% per annum, 2.5-6 years
- Other fixed assets 17-33% per annum, 3-6 years
- Leasehold improvements/furniture Based on the remaining lease term, 3-11 years

The estimated useful life of assets, their residual value and depreciation method are reassessed annually.

## Intangible assets

The Society purchases and capitalises its accounting and reporting software packages. Any work in progress is not amortised, however is amortised once capitalised and ready for use.

Intangible assets (software) are amortised over the expected economic life of the software which is 2.5-5 years (20-40%) on a straight-line basis, with the exception of a member portal addition to the website which had an expected shorter economic life of 1.5 years. Intangible assets are assessed for impairment annually by reviewing their fitness for purpose and any degradation is recognised as an expense.

## Inventories

Inventories are stated at cost, determined on a first-in-first-out basis, and includes expenditure incurred in acquiring the inventories, conversion costs or other costs incurred in bringing them to their existing location and condition.

## Insurance contracts

Insurance contracts are defined as those containing significant insurance risk at the inception of the contract.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during the period.

The Society has determined that all health insurance policies provided to members are insurance contracts.

## Impairment

The Society assesses, at each reporting date, whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Society estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's fair value less costs of disposal and its value in use. The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. When the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded companies or other available fair value indicators.

Impairment losses of continuing operations are recognised in the statement of comprehensive revenue and expenses in expense categories consistent with the function of the impaired asset.

An assessment is made at each reporting date to determine whether there is an indication that previously recognised impairment losses no longer exist or have decreased. If such indication exists, the Society estimates the asset's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the statement of comprehensive revenue and expenses.

## Income recognition

### Premiums

Gross earned premiums from insurance contracts are recognised evenly over the period of cover for the contract.

Revenue is recognised on the date from which the policy is effective. Premiums billed but unearned are recorded as an unearned premium liability in the statement of financial position.

### Fees and other income

Fees and other income are recognised as income at the point at which the related services are performed.

### Investment income

For financial instruments measured at fair value, interest income is recognised in the surplus of deficit, on an

accruals basis on the effective interest basis. Dividend revenue is recognised when the right to receive payment has been established.

## Leases

The Society as a lessee classifies its leases as operating leases where they do not substantially transfer all the risks and rewards incidental to ownership.

Payments made under operating leases are recognised on a straight-line basis over the term of the lease in the surplus or deficit.

Any inducement payments received as part of an operating lease agreement are deferred and recognised on a straight-line basis over the term of the lease.

## Policy acquisition costs

Acquisition costs incurred in obtaining and recording insurance contracts are deferred and recognised as assets where they can be reliably measured and where it is probable that they will give rise to premium revenue that will be recognised in the surplus or deficit in subsequent reporting periods. Deferred acquisition costs are amortised systematically in accordance with the expected pattern of incidence of risk under the related insurance contracts.

## Trade and other payables

Trade and other payables are categorised as other financial liabilities. Trade and other payables are recognised initially at fair value net of any directly attributable transaction costs. Subsequently, trade and other payables are measured at amortised cost, using the effective interest rate method. All liabilities are paid on or before the due date.

## Claims expense

The claims expense represents payments made on claims and the movements in the outstanding claims and unexpired risk provisions (as described below).

## Provisions

A provision is recognised when the Society has a present legal or constructive obligation as a result of a past event and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a rate that reflects current market rates and, where appropriate, the risks specific to the obligation.

## Outstanding claims provision

A central estimate is made of claims reported but not paid, claims incurred but not reported and claims incurred but not received.

The liability for outstanding claims includes expected claim payment plus associated claims handling costs as disclosed in note 13.

## Unexpired risk provision and liability adequacy test

A liability adequacy test is performed to assess whether there is any deficiency in the unearned premium liability arising from expected claims and administration costs during the period covered by the unearned premium.

The test is performed on all the policies as a whole, as risks are broadly similar and are managed together as a single portfolio. The central estimate of claims and administration expenses is calculated. The total is compared with the unearned premium liability. Any deficiency is recognised as an expense in the statement of comprehensive revenue and expenses.

## Employee entitlements

Employee entitlements represent an accrual for the current obligation to employees in respect of outstanding salaries, leave entitlements and other short-term benefits. Short-term employee benefits are measured at the undiscounted amount expected to be paid in exchange for the employees' services received.

### Income tax expense

The Society is registered under the Industrial and Provident Societies Act 1908 with rules approved and an acknowledgement of registration dated 26 March 1991. The Society is recognised by the Inland Revenue as being exempt from all income tax.

### Goods and services tax (GST)

The statement of comprehensive revenue and expenses and the statement of cash flows have been prepared so that all components are stated exclusive of GST. All items in the statement of financial position are stated net of GST, with the exception of receivables and payables, which include GST invoiced.

## 2. OPERATING EXPENSES

Operating expenses include:

	2020	2019
	\$000	\$000
Depreciation	35	30
Amortisation of intangible assets	296	294
Directors' fees	221	215
Employee benefits expense	2,725	2,544
Contributions to KiwiSaver	133	116
Rental of premises	169	153
Impairment of receivables	46	(46)
Other operating costs	2,931	2,396
<b>Total operating costs</b>	<b>6,556</b>	<b>5,702</b>

### Independent Audit Firm's remuneration - EY

Auditor's remuneration for other services disclosed below consists of reviewing the solvency return.

	2020	2019
	\$000	\$000
Audit of financial statements	43	42
Auditor non-audit assurance services	6	5
<b>Total auditor's remuneration</b>	<b>49</b>	<b>47</b>

	2020	2019
	\$000	\$000
Directors' fees and expenses (refer note 20)		
Tony Haycock	54	51
Marion Guy	30	33
Robyn Byers	35	31
Joy Tracey	33	7
Karolyn Kerr	33	26
Erica Hodgson	21	-
Pat Curry (Term ended 5 December 2019)	7	13
Toni Ferrier (Resigned 31 December 2019)	8	31
Edward Schuck (Resigned 30/11/2018)	-	8
Andrew Dickerson (Resigned 22/02/2019)	-	15
	<b>221</b>	<b>215</b>
Directors' expenses	14	37
	<b>236</b>	<b>252</b>
In addition, member Directors received a subsidy on their health insurance premiums	7	4
Health insurance claims paid to member Directors	24	18
<b>Remuneration of key management personnel</b>	<b>2020</b>	<b>2019</b>
	<b>\$000</b>	<b>\$000</b>
Remuneration	529	574
KiwiSaver contributions	31	29
Health insurance premiums paid	11	12
Health insurance claims paid	2	3

Key management personnel included Chief Executive Officer and 2 senior executives in 2020 (2019: Chief Executive Officer and 2 senior executives). This is 3 FTE in 2020 (2019:3 FTE).

The Society does not provide loans or advances to key management personnel. At each reporting date, the amounts outstanding to key management personnel comprise salaries and earned annual leave.

### 3. INVESTMENT INCOME

	2020	2019
	\$000	\$000
<b>Interest Income</b>		
Fixed interest investments - at fair value through surplus or deficit	329	379
<b>Total Interest income</b>	<b>329</b>	<b>379</b>
<b>Dividend Income</b>		
Dividend income - at Fair Value through surplus or deficit	33	-
<b>Total Dividend Income</b>	<b>33</b>	<b>-</b>
<b>Total Finance Income</b>	<b>362</b>	<b>379</b>
<b>Finance Costs</b>		
Interest Expense	(5)	-
Financial investment expenses	(42)	-
<b>Total Finance Costs</b>	<b>(47)</b>	<b>-</b>
<b>Investments at Fair Value through surplus or deficit</b>		
Realised gains / (losses) from revaluations and disposal	(35)	-
Unrealised gains / (losses) from revaluations and disposal	30	-
<b>Total Investments at Fair Value through surplus or deficit</b>	<b>(5)</b>	<b>-</b>
<b>Net Investment Income</b>	<b>310</b>	<b>379</b>

#### 4. OTHER INCOME

	2020	2019
	\$000	\$000
Claims processing fees	109	124
ACC recoveries	177	78
<b>Total other income</b>	<b>286</b>	<b>201</b>

#### 5. CLAIMS EXPENSE

	2020	2019
	\$000	\$000
Claims relating to risk in current year	(23,485)	(22,106)
Claims relating to risk in previous years	179	48
<b>Total claims relating to risk</b>	<b>(23,306)</b>	<b>(22,058)</b>

#### 6. CASH AND CASH EQUIVALENTS

	2020	2019
	\$000	\$000
Held in operating bank accounts on rates ranging from 0.1-0.26% (2019: 0.1-1.25%). All cash and cash equivalents are held on call.	2,615	3,888

#### 7. PREMIUM AND OTHER RECEIVABLES

	2020	2019
	\$000	\$000
Premium receivables	1,135	1,095
Allowance for impairment	(84)	(74)
<b>Net premium receivables</b>	<b>1,051</b>	<b>1,021</b>
GST receivable	-	3
Prepayments	106	109
Deferred acquisition costs	335	326
	<b>1,492</b>	<b>1,459</b>

The fair value of premiums and accrued interest approximates the carrying amount. Receivables are a current asset. When a member is in arrears, the cover is suspended, and if they are in arrears for more than 90 days, their policy and membership lapses and the premium receivable is written off. The exception is where a payment plan is in place. The total of premium receivables past due and not impaired is \$83,780 (2019: \$73,700).

	2020	2019
	\$000	\$000
Analysis of premium receivables impairment		
Opening allowance for impairment	74	121
Impairment	(74)	(121)
Year-end allowance	84	74
<b>Closing allowance for impairment</b>	<b>84</b>	<b>74</b>

## 8. INVESTMENTS

	2020	2019
	\$000	\$000
Financial instruments at fair value through surplus or deficit		
Term Deposits	7,579	10,150
Equity Investments	2,211	-
Fixed Interest Investments	4,023	-
<b>Total investments</b>	<b>13,813</b>	<b>10,150</b>

As at 31 August 2020 the average interest rate for term deposits was 2.32% (2019: 3.16%) and the average interest rate on fixed interest investments was 3.83% (2019: nil)

## 9. PLANT AND EQUIPMENT

	31 August 2020			31 August 2019		
	Computer and equipment	Other assets	Total	Computer and equipment	Other assets	Total
	\$000	\$000	\$000	\$000	\$000	\$000
Cost	91	86	177	125	114	239
Accumulated depreciation	(74)	(25)	(99)	(100)	(56)	(156)
<b>Closing book value</b>	<b>17</b>	<b>61</b>	<b>78</b>	<b>25</b>	<b>58</b>	<b>83</b>
Opening balance	25	58	83	42	9	51
Additions	15	15	30	8	54	62
Depreciation	(23)	(12)	(35)	(25)	(5)	(30)
<b>Closing book value</b>	<b>17</b>	<b>61</b>	<b>78</b>	<b>25</b>	<b>58</b>	<b>83</b>

## 10. INTANGIBLE ASSETS

	2020	2019
	\$000	\$000
	Software	Software
	\$000	\$000
Software Cost	1,372	1,320
Accumulated amortisation	(1,086)	(813)
<b>Closing book value</b>	<b>286</b>	<b>507</b>
Opening balance	507	422
Additions	75	379
Amortisation	(296)	(294)
<b>Closing book value</b>	<b>286</b>	<b>507</b>

## 11. TRADE AND OTHER PAYABLES

	2020	2019
	\$000	\$000
Trade payables	571	484
Other payables	246	229
	<b>817</b>	<b>714</b>

## 12. EMPLOYEE BENEFITS

	2020	2019
	\$000	\$000
Employee entitlements	11	-
Annual leave	157	109
	<b>168</b>	<b>109</b>

## 13. INSURANCE CONTRACT LIABILITIES

	2020	2019
	\$000	\$000
Provision for outstanding claims (refer to note 13b)	3,297	2,379
Unearned premium liability (refer to note 13d)	4,191	3,850
	<b>7,488</b>	<b>6,229</b>

**Assets backing insurance contracts** **13,813** **10,150**

Accuro holds a number of investments in a number of term deposits/fixed interest investments and equity investments through Jarden Securities Limited and short term deposits in financial institutions, as security over their insurance contract liabilities. The carrying value of investments that back insurance contract liabilities approximates the fair value of those assets. Assets backing insurance liabilities have been determined to be term deposits/fixed interest investments due to the similar nature of their contractual maturities and equity investments which are invested in liquid securities with minimal impact on market price.

	2020	2019
	\$000	\$000
<b>13a</b>		
Central estimate	2,893	2,088
Expense margin	174	125
Risk margin	230	166
	<b>3,297</b>	<b>2,379</b>
<b>13b</b>		
Opening claims provision	2,379	2,197
Amounts utilised during the period	(1,908)	(1,880)
Additional provision/(reversal of unused provision)	(179)	(48)

Amounts provided during the year	2,893	2,088
Movement in risk margin	64	13
Movement in claims handling costs	49	9
	<b>3,297</b>	<b>2,379</b>

### 13c

#### Claims expense

Insurance claims paid	22,388	21,878
Movement in provisions for outstanding claims	918	182
	<b>23,306</b>	<b>22,060</b>

### 13d

Opening unearned premium liability	3,850	3,449
Premiums written during the year	32,558	30,072
Less premiums earned during the year	(32,217)	(29,671)
<b>Closing unearned premium liability</b>	<b>4,191</b>	<b>3,850</b>

Claims are predominantly short-term in nature and are generally settled within 12 months of being incurred. Accordingly, amounts are not discounted.

## Capital and solvency requirement

The Society is a registered industrial and provident society. As a consequence of its legal structure, the Society has no recourse to external capital. The Society's solvency capital of \$9.5 million (2019: \$8.5 million) is equal to the net assets as disclosed in the financial statements minus deductions from net assets as determined by the Reserve Bank of New Zealand solvency standard.

As a consequence of being a fully licenced insurer, the Solvency Standard for Non-life Insurance Business issued by the Reserve Bank requires the Society to retain a solvency margin of greater than zero, meaning that the actual solvency capital position exceeds the minimum required under the solvency standard.

	2020	2019
	\$000	\$000
Actual solvency capital	9,528	8,550
Minimum solvency capital	4,095	3,000
Solvency margin	5,433	5,550
Solvency ratio	233%	284%

During the year ended 31 August 2020, the Society complied with all externally imposed capital requirements.

The Directors' policy for managing capital is to have a strong capital base to establish security for members and enable the Society to conduct its business whilst maintaining financial soundness. The Society has embedded in its capital management framework the necessary tests to ensure continuous and full compliance with the solvency standard. The policy in respect of capital management is regularly reviewed by the Directors in line with the guidelines issued by the Reserve Bank.

The Capital Management policy was reaffirmed in December 2019. The target relating to financial year 2020 was to have a value equal to 25% of the total premium earned in the preceding 12 months. The target at 31 August 2020 was \$8.1 million (2019 was \$7.4 million) relative to an actual solvency capital of \$9.5 million. (2019:\$8.6 million)

## Provision for claims

An actuarial report has been obtained to assess the provisions for claims incurred but not paid (which includes claims not yet notified) at period end:

- The effective date of the assessment in the actuarial report was 31 August 2020.
- The name and qualification of the actuary is Peter Davies of Davies Financial and Actuarial Limited, Fellow of the Society of Actuaries New Zealand.
- The standards of the New Zealand Society of Actuaries were used to determine the amount of the outstanding claims liability.
- The actuary is satisfied as to the nature, sufficiency and accuracy of the data used to determine the outstanding claims liability.
- The actuarial report contained no qualifications.

Outstanding claims liabilities are assessed as the central estimate of the present value of expected future payments for claims incurred but not settled at 31 August 2020, whether reported or not, together with related claims handling costs and an additional risk margin to allow for the inherent uncertainty in the central claims estimate. The central estimate of the outstanding claims has been calculated using historical experience to determine the pattern of claims development.

The increase in the provision for outstanding claims compared to the previous year, arises from:

- The overall increase in the size of the portfolio
- Inflation in the cost of claims
- A recent increase in the volume of claims during the post-Covid catch-up period
- Claim processing times at year-end being longer than usual

A risk margin has been added to reflect the inherent uncertainty in the central estimate. An analysis of the volatility of the historical experience has been used in determining the risk margin. Future volatility is assumed

to be consistent with historical volatility. A risk margin of 7.5% of the central estimate was established at 31 August 2020 (31 August 2019: 7.5%). The risk margin was determined with the objective of achieving at least 75% probability of sufficiency of the outstanding claims provision.

A hindsight analysis of the provision shows:

	2020	2019
	\$000	\$000
Central estimate in previous years	2,087	1,928
Total claims made in hindsight	(1,908)	(1,880)
	<b>179</b>	<b>48</b>

#### Key assumptions

- Future patterns of claims development will be similar to historical patterns depending on the type of policy, type of claim and development month.
- Processing of claims will continue to be consistent at the Society.
- Claims-handling costs include internal and external costs incurred in connection with the negotiation and settlement of claims.
- Internal costs include all direct expenses of the claims department and any part of the general administrative costs directly attributable to the claims function. Claims-handling costs were determined to be 6% (31 August 2019: 6%) of the underlying claims amounts based on an analysis of administration expenses.
- The expected settlement date for 94% of claims included in the liability is less than 90 days for hospital claims (31 August 2019: less than 90 days for 94% of hospital claims) and less than 11 months for 92% primary/medical claims (31 August 2019: less than 11 months for 91% of primary claims). Accordingly, expected future payments are not discounted due to the short-tail nature of the liabilities.
- The above provisions have been included in the total of claims paid and accrued in the statement of comprehensive revenue and expenses.

#### Unexpired risk provision and liability adequacy test

A liability adequacy test was performed to determine whether the unearned premium liability is adequate to cover the present value of the expected future cash flows arising from rights and obligations under current insurance contracts, plus an additional risk margin to reflect the inherent uncertainty in the central estimate. The future cash flows are future claims, associated claims-handling costs and other administration costs relating to the business.

If the present value of the expected future cash flows plus the additional risk margin to reflect the inherent uncertainty in the central estimate exceeds the unearned premium liability less related intangible assets and related deferred acquisition costs, the unearned premium liability is deemed to be deficient.

An unexpired risk liability is calculated as the projected premium deficiency for current in-force business until the next policy billing date on or after 1 September 2020. There is no unexpired risk liability for the year ended 31 August 2020 (2019: 0). As at 31 August 2020, the liability adequacy test identified as surplus, therefore no deficiency in the unearned premium liability has been recognized.

The calculation of the risk margin has been based on an analysis of the volatility of historical claims experience within the time period covered by the unearned premiums. A risk margin of 7% of the present value of expected future cash flows has been applied at 31 August 2020 (31 August 2019: 6.5%). The risk margin was determined with the objective of achieving at least 75% probability of sufficiency of the unexpired risk liability.

#### Key assumptions:

- An average loss ratio for the remaining deferred revenue period of 75% (2019: 75%).
- An expense allowance of 10% (2019: 10%).
- A commission component of 8% of the unearned premium (2019: 8%).
- Expected future payments are not discounted due to the short-tail nature of the liabilities.

## 14. RISK MANAGEMENT

### Insurance risk

Accuro has adopted a risk management strategy that is set by the Board and managed operationally by Accuro staff, which provides a holistic view of risk exposure across all levels of the business. Such a strategy has allowed Accuro to run a sustainable and progressive business with a strong future.

Accuro's objectives regarding the management of risks arising from all insurance contracts is to ensure:

- There is a sufficient financial buffer, as set by the Reserve Bank, to absorb any claims volatility.
- Strong underwriting that aligns with industry standards.
- A pricing strategy that covers the underlying risk of insurance products.
- Strong operations through robust claims and member processes.

Accuro further mitigates the risks arising from insurance contracts by structuring its investment portfolio and financial policies to allow for sufficient cash flow during periods of volatility.

Sensitivity risk represents impact of variables on Accuro's key metrics. The financial results of the Society are primarily affected by the level of claims incurred relative to that implicit in the premiums. The assumptions used in the valuation of the outstanding claims provision directly affect the level of estimated claims incurred. The key assumptions used are detailed in note 13. The sensitivity of the outstanding claims provision to changes in the claims settlement pattern is:

	2020	2019
	\$000	\$000
Base assumptions	3,297	2,379
Claims settlement time + 10%	4,135	2,954
Claims settlement time - 10%	2,408	1,821

Accuro insurance risk is concentrated to within the health insurance sector.

### Credit risk

The credit quality of investment counterparties is as follows:

	2020	2019
	\$000	\$000
A	4,093	-
A-	830	10,150
AA-	4,547	-
BBB+	586	-
BBB	1,060	-
Unrated	486	-
	<b>11,602</b>	<b>10,150</b>

The above \$11.6 million is the fair value of the various investments with Jarden Securities Limited and New Zealand trading banks or their subsidiaries.

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Society. The Society has adopted a policy of only dealing with creditworthy counterparties.

The maximum exposure to credit risk at the end of the reporting period is the amount of financial assets stated in the statement of financial position.

These exposures are net of any recognised allowance for impairment losses. The Society does not require any collateral or security to support financial assets due to the quality of the counterparty organisations.

Premium receivables are due from a very large number of counterparties, ranging from corporates to individual members. The premium receivable book is very diversified with no significant concentrations except for health professionals.

### Liquidity risk

The Society is exposed to daily calls on its available cash resources from claims and administration expenses. Liquidity risk is the risk that payment of obligations may not be met in a timely manner at a reasonable cost.

The portfolio is managed to ensure funds are available to meet such calls to cover claims and expenses at unexpected levels of demand. Liquidity risk and exposure is reviewed on an on-going basis.

### **Maturity Profile of Investments**

	2020	2019
	\$000	\$000
Less than 1 Year - financial instruments at fair value through surplus or deficit		
Fixed Interest Investments	5,915	10,150
Total 1 Year	5,915	10,150
1-5 Years – financial instruments at fair value through surplus or deficit		
Fixed Interest Investments	4,480	-
Total 1-5 Years	4,480	-
5-10 Years – financial instruments at fair value through surplus or deficit		
Fixed Interest Investment	1,207	-
Total 5 – 10 Years	<b>1,207</b>	-
In addition to the above investments, the Society has on-call funds of:	2,615	3,888
The contractual maturity of financial liabilities are as follows:		
Trade and other payables	590	504
Under 12 months		

### Interest rate risk

The Society invests in term deposits and cash at call held in financial institutions. There is a risk that any movement in interest rates could have an effect on the profitability and cash flows. The Society maintains a spread of maturity profiles to mitigate this risk.

Accuro invests in fixed interest securities and bank deposits and it is the intention of the Society to hold the investments to maturity. As a consequence, interest rate sensitivity is limited to changes in interest rates earned on these investments. Each 1% movement in interest rates up or down will equate to an increase/decrease in surplus or deficit attributable to members of \$115,915 (2019: \$100,447).

Liabilities relating to non-insurance activities are of a short-term nature and are covered by cash and cash equivalents.

The term deposits are held to cover liabilities relating to insurance activities.

## Equity price risk

The Society invests in equity securities and it is the intention of the Board of Directors to hold the investments. As a consequence, equity price risk sensitivity is limited to changes in equity prices. Each 10% movement in equity prices up or down will equate to an increase/decrease in surplus or deficit attributable to members of \$221,118 (2019: nil).

Liabilities relating to non-insurance activities are of a short-term nature and are covered by cash and cash equivalents.

The term deposits are held to cover liabilities relating to insurance activities.

## Fair Value measurement of financial instruments

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 – Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- Level 2 – Valuation technique using the effective interest rate method for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 – Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.

For the purpose of fair value disclosures, the Society has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy, as explained above. The following table provides the fair value measurement hierarchy of the Society's assets and liabilities

### Hierarchy

	2020	2019
	\$000	\$000
<b>Level One</b>		
Bonds	4,023	-
Equity Investments	2,211	-
<b>Total Level One</b>	<b>6,234</b>	<b>-</b>
<b>Level Two</b>		
Term Deposits	7,579	10,150
<b>Total Level Two</b>	<b>7,579</b>	<b>10,150</b>

## 15. FAIR VALUES

The estimated fair values of the financial instruments are considered to be their carrying value.

### Classification and fair values

The fair values of financial assets and liabilities, together with the carrying amounts shown in the statement of financial position, are as follows.

	Fair value through P&L	Loans and receivables	Other financial liabilities	Total carrying amount
<b>2020</b>				
<i>Assets</i>				
Cash and cash equivalents	-	2,615	-	2,615
Trade and other receivables	-	1,492	-	1,492
Investments	13,813	-	-	13,813
<b>Total assets</b>	<b>13,813</b>	<b>4,106</b>	<b>-</b>	<b>17,920</b>
<i>Liabilities</i>				
Trade and other payables	-	-	590	590
<b>Total liabilities</b>	<b>-</b>	<b>-</b>	<b>590</b>	<b>590</b>
	Fair value through P&L	Loans and receivables	Other financial liabilities	Total carrying amount
<b>2019</b>				
<i>Assets</i>				
Cash and cash equivalents	-	3,888	-	3,888
Trade and other receivables	-	1,459	-	1,459
Investments	10,150	-	-	10,150
<b>Total assets</b>	<b>10,150</b>	<b>5,347</b>	<b>-</b>	<b>15,497</b>
<i>Liabilities</i>				
Trade and other payables	-	-	504	504
<b>Total liabilities</b>	<b>-</b>	<b>-</b>	<b>504</b>	<b>504</b>

## 16. RECONCILIATION OF SURPLUS / (DEFICIT) WITH NET CASH FLOWS FROM OPERATING ACTIVITIES

	2020	2019
	\$000	\$000
<b>Reported surplus (deficit)</b>	<b>773</b>	<b>418</b>
<b>Non-cash items</b>		
Depreciation/amortisation expense	331	324
Movement in claims provision	918	182
	<b>2,022</b>	<b>506</b>
<b>Movements in working capital</b>		
Premiums and other receivables	59	(76)
Premiums in advance	341	401
Trade and other payables	80	154
Employee benefits	59	(101)
Inventory	3	(6)
(Decrease)/increase in net GST	27	16
	<b>569</b>	<b>388</b>
<b>Net cash inflow from operating activities</b>	<b>2,591</b>	<b>1,312</b>

## 17. OPERATING LEASE OBLIGATIONS

	2020	2019
	\$000	\$000
Obligations payable after reporting date on non-cancellable operating leases are as follows:		
Not later than 1 year	175	175
1-5 years	698	698
Later than 5 years	1,032	160
	<b>1,905</b>	<b>1,033</b>

The major component of the Society's non-cancellable leases above relates to a six and a half year lease at a fixed rate for the third floor of 17 Whitmore Street. This lease runs until August 2025, at which stage the Society has one further right of renewal until the lease expires on 31 July 2031.

## Capital commitments

	2020	2019
	\$000	\$000
Capital commitments at period end	-	-

## 18. CHANGE IN ACCOUNTING POLICY

There was a change in accounting policy during the year. In prior year, term deposits were measured at amortized cost but are now at fair value through profit or loss. As a result of an accounting reclassification accrued interest is now included under the investments category on the balance sheet. As a result of the changes in the Society's accounting classification, prior year financial statements had to be restated. There is no impact on the statement of comprehensive revenue and expenses. The following table shows the changes to the balance sheet:

	As originally presented 2019	Restated 2019
	\$000	\$000
Premium and other receivables	1,564	1,459
Investments	10,045	10,150

## 19. RATING

The Society financial strength rating issued by A M Best is B+ Stable (2019: A M Best B+).

## 20. RELATED-PARTY TRANSACTIONS

All the Society's dealings are at arm's length. The Society's staff are all members of the Society as part of a subsidised Accuro group staff health scheme.

There were no additional costs during the year (2019: One director provided specialist advice for an additional cost of \$5,000).

## 21. COVID-19 PANDEMIC

In December 2019, a new virus, COVID-19 was detected in Wuhan, China. The virus was soon common in other countries and on 11 March 2020 the World Health Organization declared that the outbreak should be considered a pandemic.

The result of this pandemic has been a substantial reduction in economic activity throughout the world, as governments have introduced measures (such as the closure of national borders, the closure of non-essential businesses, the cancellation of public events and the imposition of restrictions on individuals) in an attempt to reduce transmission of the virus. In late March 2020, the New Zealand Government ordered the country into lockdown which lasted 5 weeks, during which non-essential businesses and organisations were only allowed to operate in circumstances where the individuals were able to work from home (with the exception of services deemed to be essential). In late April 2020, the lockdown period ended and the New Zealand Government started gradually easing the restrictions that had been placed on businesses, organisations and individuals.

The Society has been impacted by COVID-19 due to a delay in claims during lockdown when many healthcare providers were unable to provide services. As part of the plan policies, pandemic related costs are specifically excluded from the Specialist plan.

The board has concluded that the Society will be able to continue operating for at least 12 months from the date of signing these financial statements. That conclusion has been reached because:

- The Society has sufficient cash resources and can maintain current expenditure for at least 12 months from the date of signing these financial statements.
- The Society is funded by a portfolio of fixed rate investments, most of which are government bonds and most of which have remaining terms of at least three years.
- The Society's determined solvency margin is in excess of the minimum solvency margin imposed by the Reserve Bank of New Zealand. While the solvency margin is \$5,433 as disclosed in Note 13, management and those charged with governance continue to monitor this position and, taking into account advice from the appointed actuary, will take action as required to remediate any decrease in solvency margin if the need arises.

## 22. Subsequent events

There have been no subsequent events since the balance date that would have an effect on these reported results (2019: Nil)

## 23. Definitions related to the financial statements

### Amortisation

Amortisation is the systematic allocation of the depreciable amount of an intangible asset over its useful life.

### Fair Value

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the market under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique.

### Public Benefit Entity (PBE)

Public benefit entities (PBEs) are entities whose primary objective is to provide goods or services for community or social benefit, and where equity has been provided with a view to supporting that primary objective, rather than for a financial return to equity holders

## Independent Auditor's Report

### To the members of Health Service Welfare Society Limited

#### Opinion

We have audited the financial statements of Health Service Welfare Society Limited ('the Society') on pages 10 to 33, which comprise the statement of financial position of the Society as at 31 August 2020, the statement of comprehensive revenue and expenses, statement of changes in equity and statement of cash flows for the year then ended of the Society, and the notes to the financial statements including a summary of significant accounting policies.

In our opinion, the financial statements on pages 10 to 33 present fairly, in all material respects, the financial position of the Society as at 31 August 2020 and its financial performance and cash flows for the year then ended in accordance with Public Benefit Entity Standards.

This report is made solely to the Society's members, as a body. Our audit has been undertaken so that we might state to the Society's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Society and the Society's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report.

We are independent of the Society in accordance with Professional and Ethical Standard 1 *International Code of Ethics for Assurance Practitioners (including International Independence Standards)* (New Zealand) issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We provide other assurance services to the Society in relation to the Society's Solvency Return. We have no other relationship with, or interest in, the Society. Partners and employees of our firm may deal with the Society on normal terms within the ordinary course of trading activities of the business of the Society.

#### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current year. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, but we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

A member firm of Ernst & Young Global Limited

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the financial statements* section of the audit report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

### Provision for outstanding claims

#### Why significant

The Society's provision for outstanding claims amounts to approximately \$3.3 million at 31 August 2020 and represents 39% of total liabilities.

The estimation of the provision for outstanding claims involves significant judgement and is based on an actuarial model of the expected cost of claims incurred on, or prior to, balance date as required by PBE IFRS 4 *Insurance contracts*.

Assumptions included in the model can generally be categorised as either economic assumptions, such as inflation and discount rates, or non-economic assumptions relating to claims development and cost. Non-economic assumptions are often based on historical data relating to the volume, amount and pattern of claims settlement.

Disclosures relating to the provision for outstanding claims, including key assumptions, are included in Note 13 to the financial statements.

#### How our audit addressed the key audit matter

Our procedures over the valuation of the provision for outstanding claims included:

- ▶ Evaluating and testing key controls over the claims assessment and settlement process;
- ▶ On a sample basis, validating the costs recorded for claims closed in the year;
- ▶ Comparing the historical claims data used by the appointed actuary to the Society's underlying systems on a sample basis;
- ▶ Using our actuarial specialists to review the provision for outstanding claims valuation report prepared by the appointed actuary and evaluating the appropriateness of the methodologies and assumptions used in the valuation;
- ▶ Evaluating the objectivity and expertise of the appointed actuary; and
- ▶ Considering the adequacy of disclosures for the provision for outstanding claims.

### Information other than the financial statements and auditor's report

The directors of the Society are responsible for the Annual Report, which includes information other than the financial statements and auditor's report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

If, based upon the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Directors' responsibilities for the financial statements**

The directors are responsible, on behalf of the Society, for the preparation and fair presentation of the financial statements in accordance with Public Benefit Entity Standards, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing on behalf of the Society, its ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Society or cease operations, or have no realistic alternative but to do so.

### **Auditor's responsibilities for the audit of the financial statements**

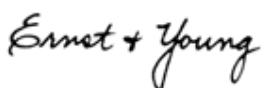
Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing (New Zealand) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of the auditor's responsibilities for the audit of the financial statements is located at the External Reporting Board's website:

<https://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-2/>

This description forms part of our auditor's report.

The engagement partner on the audit resulting in this independent auditor's report is David Borrie.



Chartered Accountants  
Wellington  
16 October 2020